This directory has been prepared solely for multiemployer and public health care coalitions and their member trust funds, as well as individuals interested in learning more about multiemployer and public health care purchasing coalitions. Commercial use, including resale, is prohibited.

The International Foundation of Employee Benefit Plans acknowledges the assistance of the National Labor Alliance of Health Care Coalitions (NLAHCC) in providing data on NLAHCC member coalitions.

The International Foundation of Employee Benefit Plans acknowledges the support and input of its Health Care Management and Coalition Committee. The current members of this committee include:

- Margaret C. Lemkin, Ph.D.
  President
  Med-Care Management, Inc.

- Lori K. DiCresce
  Account Executive/Fund Manager
  GEM Group LP

- George R. Laufenberg, CEBS
  Administrative Manager
  New Jersey Carpenters Funds

- Barbara F. Adachi
  Principal
  Deloitte Consulting LLP

- Harry R. Dow IV
  Executive Director
  Carpenters Combined Benefit Fund

- Richard W. Lisle
  Executive Director
  Mechanical Contractors Association

- Louis F. Malzone
  Executive Director
  Health and Welfare Trust Fund International Union of Operating Engineers Local 877 and 70 Service International Union Local 615 and 888 Benefit Funds

If you are aware of any coalition(s) involving multiemployer or public plans not in this directory, we would like to hear from you. Please contact us by e-mail at Research@ifebp.org.

The 2005 Directory of Multiemployer and Public Health Care Purchasing Coalitions was written and compiled by

Cindy Kabacinski, Research Coordinator
International Foundation of Employee Benefit Plans

The opinions expressed in this directory are those of the authors. The International Foundation of Employee Benefit Plans disclaims responsibility for views expressed and statements made in books published by the Foundation.

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The International Foundation surveyed over 1,000 salaried administrators and third party administrators during September 2004, to identify U.S. multiemployer (Taft-Hartley) and public health care purchasing coalitions. The survey provided information about 27 coalitions, and details on 25 of these coalitions are included in this directory. A summary page for each coalition provides contact information, services offered and other facts, including the year the coalition was established, the number of covered lives and the geographic area served by the coalition. A list of participating trust funds is also provided for some coalitions.

Health care purchasing coalitions have existed for almost 40 years. Of the multiemployer and public health care purchasing coalitions in existence today, two were established in the 1960s, three were established in the 1980s, and 17 were created during the 1990s. Coalitions continue to be created in the 21st century to help funds. For example:

- WisconsinRX was established in 2003 to combat the rising cost of prescription drugs.
- The California Health Care Coalition was created in December 2004 to address high-priced hospital and physician charges and address quality issues.
- The Labor-Management Health Care Coalition of the Upper Midwest was created in 2001 to address prescription drug cost, physician costs and quality of care.

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of coalitions</th>
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<tr>
<td>1968</td>
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<td>1972</td>
<td>1</td>
</tr>
<tr>
<td>1977</td>
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See page 5 for a detailed list of the coalitions, the year they were established and their service area. Only coalitions currently in operation and in this directory are included in the chart.
The coalitions are disbursed rather evenly between the Midwest, Northwest and West regions. (See Table 2.)

Table 2

| U.S. Multiemployer and Public Health Care Purchasing Coalitions by Location |
|-----------------------------|---------------------|
| Nationwide                  | 1                   |
| Midwest                     | 7                   |
| Northeast                   | 9                   |
| West                        | 8                   |

Only coalitions currently in operation, and in this directory, are included in the chart. See page 6 for a detailed list of the coalitions in each region.

The International Foundation of Employee Benefit Plans has followed the progression of health care purchasing coalitions in the multiemployer and public sector arena since 1997. Over the years we have seen coalitions come and go. In 1997 we reported 22 coalitions in existence. Today, five of these coalitions are no longer active or have merged with other coalitions. In 1998, we reported 24 active coalitions, 4 of which are not in business today. In 2000, 24 coalitions were reported. One of these coalitions has disbanded and 18 of them are still in operation and you can find updated information about these coalitions in the following pages. This directory also introduces three newly created and two newly identified coalitions.

Shown in Table 3 below are the aggregate number of funds and the aggregate number of lives covered by the 13 health care purchasing coalitions that have been tracked from 1997 to 2005.

Table 3

| Aggregate Totals Among Multiemployer and Public Health Care Purchasing Coalitions |
|---------------------------------------------|---------------------|---------------------|---------------------|---------------------|
| Number of funds belonging to health care purchasing coalitions | 237                | 280                | 323                | 405                |
| Number of covered lives that multiemployer and public health care purchasing coalitions represent | 1,744,000          | 2,147,100          | 2,824,851          | 3,345,984          |

*2005 number for covered lives only provides data for 11 of the 12 funds.

Coalitions offer a range of services, as show in Table 4. As expected, the two most frequently provided services are prescription drug purchasing arrangements and provider networks for medical services. Conversely, preventive services such as health club discounts and smoking cessation programs are not in the portfolio of services offered.
The different types of “Other Services” provided include:

- Bariatric facilities
- Behavioral health management
- Centers of Excellence for heart care and organ transplant
- Data analysis capabilities
- Durable medical equipment
- Employee Web site with hospital comparisons and medical content
- Fraud and abuse controls
- Fraud investigations and education
- Group purchasing of technology services
- Home health care
- Infusion therapy
- Mental health benefit
- Outpatient facilities
- Pain management
- Precertification/utilization review / case management
- Psychiatric and chemical dependency facilities both in and outpatient
- Quality initiative and patient care seminars
- Retiree health benefits
- RFP for out-of-network claims
- Wraparound PPO
<table>
<thead>
<tr>
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<th>Name</th>
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<tr>
<td>1.</td>
<td>National Labor Alliance of Health Care Coalitions</td>
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<td>2.</td>
<td>Affiliated Health Funds</td>
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<tr>
<td>3.</td>
<td>AFL-CIO Employer Purchasing Coalition (AEPC)</td>
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<td>4.</td>
<td>Basic Crafts Health Care Consumer Coalition</td>
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<td>5.</td>
<td>California Health Care Coalition</td>
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<td>6.</td>
<td>California Public Employers/Employees Trust Fund Group</td>
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<tr>
<td>7.</td>
<td>Connecticut Coalition of Taft-Hartley Funds, Inc.</td>
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<td>8.</td>
<td>Delaware Valley Health Care Coalition, Inc.</td>
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<td>Employers' Coalition on Health</td>
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<td>10.</td>
<td>Front Path Health Coalition</td>
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<td>11.</td>
<td>Health Action Council of Northeast Ohio</td>
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<td>12.</td>
<td>Health Care Cost Containment Corporation of the Mid-Atlantic Region</td>
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<td>14.</td>
<td>Health Care Payers Coalition of New Jersey</td>
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<td>15.</td>
<td>Health Services Coalition</td>
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<td>16.</td>
<td>Labor Health Alliance</td>
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<td>17.</td>
<td>Labor-Management Health Care Coalition of the Upper Midwest</td>
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<td>Massachusetts Coalition of Taft-Hartley Funds, Inc.</td>
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<td>Midwest Employee Benefit Funds Coalition, Inc.</td>
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<td>20.</td>
<td>Municipal Employers Insurance Trust</td>
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<td>22.</td>
<td>Rocky Mountain Health Care Coalition</td>
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<td>23.</td>
<td>Teamster Center Services Fund</td>
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<td>24.</td>
<td>Western Health Care Coalition, Inc.</td>
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<tr>
<td>25.</td>
<td>WisconsinRX</td>
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Creation of Multiemployer and Public Health Care Purchasing Coalitions

**Coalitions Established in 1962**

- **Teamster Center Services Fund**
  Southern New York State and Northern New Jersey

**Coalitions Established in 1968**

- **Municipal Employers Insurance Trust**
  Western Pennsylvania

**Coalitions Established in 1984**

- **Affiliated Health Funds**
  Southern California; Southern Nevada; Western Arizona

- **Health Action Council of Northeast Ohio**
  Northeast Ohio

**Coalitions Established in 1988**

- **Front Path Health Coalition**
  Northwest Ohio; Southeast Michigan; Northeast Indiana

**Coalitions Established in 1990**

- **Health Care Cost Containment Corporation of the Mid-Atlantic Region**
  District of Columbia, Maryland, Virginia, Delaware, Pennsylvania, West Virginia and North Carolina

**Coalitions Established in 1992**

- **California Public Employers/Employees Trust Fund Group**
  State of California

- **Connecticut Coalition of Taft-Hartley Funds, Inc.**
  State of Connecticut

- **Health Care Payers Coalition of New Jersey**
  New Jersey, New York, Pennsylvania

**Coalitions Established in 1993**

- **AFL-CIO Employer Purchasing Coalition (AEPC)**
  State of Michigan and retirees throughout United States

- **Basic Crafts Health Care Consumer Coalition**
  California, Utah, Nevada

- **Massachusetts Coalition of Taft-Hartley Funds, Inc.**
  State of Massachusetts

- **New York Labor Health Care Alliance Inc.**
  Just over 1/2 of New York State

**Coalitions Established in 1994**

- **Health Care Cost Management Corporation of Alaska, Inc.**
  State of Alaska

**Coalitions Established in 1995**

- **Delaware Valley Health Care Coalition, Inc.**
  Pennsylvania, Delaware, Southern New Jersey, West Virginia and Ohio

- **Employers' Coalition on Health**
  Rockford metropolitan area and Northern Illinois

- **Midwest Employee Benefit Funds Coalition, Inc.**
  Primarily Illinois, Indiana, Iowa and Wisconsin

- **Rocky Mountain Health Care Coalition**
  Rocky Mountain states

**Coalitions Established in 1996**

- **Labor Health Alliance**
  New York metropolitan area

**Coalitions Established in 1997**

- **National Labor Alliance of Health Care Coalitions**
  Northeast, Mid-Atlantic and West Coast states

- **Western Health Care Coalition, Inc.**
  Western states -- Mostly California

**Coalitions Established in 1998**

- **Health Services Coalition**
  Clark County, Nevada

**Coalitions Established in 2001**

- **Labor-Management Health Care Coalition of the Upper Midwest**
  Primarily Indiana, Iowa, Minnesota and Wisconsin. The coalition offers some services to coalitions in other states as well.

**Coalitions Established in 2003**

- **WisconsinRX**
  All of the United States

**Coalitions Established in 2004**

- **California Health Care Coalition**
  State of California
# Multiemployer and Public Health Care Purchasing Coalitions by Region

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<th><em>Nationwide</em></th>
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<td>Western Health Care Coalition, Inc.</td>
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</table>
The NLAHCC is not a typical health care purchasing coalition for trust funds, but rather a coalition of health care purchasing coalitions. The coalition has 18 members and covers over 5.5 million workers and their families nationwide.

The NLAHCC was formed in 1997 to provide Taft-Hartley Labor-Management Health & Welfare Trust Fund Coalitions and Public Sector Health & Welfare Trust Fund Coalitions an opportunity to network and share best practices and address issues of common concern.

The NLAHCC continues to develop cost savings, as well as quality of care standards, with health and welfare benefit providers for its members.

**Year coalition established:** 1997

**Number of members:** 17  
(Please see the list of members on the next page.)

**Number of covered lives:** Over 5.5 Million

**Service Area:** Northeast, Mid-Atlantic and West Coast states
National Labor Alliance Members

Affiliated Health Funds

AFL-CIO Employer Purchasing Coalition (AEPC)

California Public Employers/Employees Trust Fund Group

Connecticut Coalition of Taft-Hartley Funds, Inc.

Delaware Valley Health Care Coalition, Inc.

Health Care Cost Containment Corporation of the Mid-Atlantic Region

Health Care Cost Management Corporation of Alaska, Inc.

Health Care Payers Coalition of New Jersey

Labor Health Alliance

Labor-Management Health Care Coalition of the Upper Midwest

Maryland State Teachers Association

Massachusetts Coalition of Taft-Hartley Funds, Inc.

Midwest Employee Benefit Funds Coalition, Inc.

Nevada Health Care, Inc.

New York Labor Health Care Alliance Inc.

Rocky Mountain Health Care Coalition

Western Health Care Coalition, Inc.
2. Affiliated Health Funds

Primary Contact

Leo Majich
Chairman
100 E. Corson Street
Pasadena, CA 91103

Phone: 310-831-4400
Fax: 310-831-1081

Secondary Contact

Linda Vincent, RN., PI.
Consultants/Contracts Manager
1536 West 25th Street, Suite 339
San Pedro, CA 90732

Phone: 301-831-4400
Fax: 301-831-1081
e-mail: llvassoc@aol.com

Coalition Overview

Year Coalition Established: 1984
Number of Covered Lives: 127,000
Number of Funds: 6

Service Area:
Southern California; Southern Nevada; Western Arizona

Recent Accomplishments:
Continue to add facilities and doctors directly to our network in spite of all the health care cost issues.

Services Offered
✓ Hospital and provider networks
☐ Disease management
☐ Prescription drug benefits
☐ Vision
☐ Dental
✓ Hearing
☐ EAP
✓ Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
✓ Chiropractic
☐ Life insurance
☐ Health club discounts
☐ Smoking cessation program
☐ Stop loss insurance
✓ Durable medical equipment
✓ Home health care
✓ Infusion therapy
✓ Outpatient facilities
✓ Pain management
✓ Psychiatric and chemical dependency facilities both in and out patient
✓ Bariatric facilities
✓ Fraud investigations and education
Affiliated Health Funds

- Air Conditioning & Refrigeration Industry Health and Welfare Trust
- Dry Cleaning and Laundry Workers Trust Fund
- Operating Engineers Health & Welfare Fund
- Sheet Metal Workers’ Trust Fund of Southern California, Arizona, & Nevada
- Southern California Pipe Trades Health & Welfare Fund
- Union Roofers Health & Welfare Fund
3. AFL-CIO Employer Purchasing Coalition (AEPC)

Primary Contact

Suzanne Paranjpe  
Executive Director  
581 Overhill Road  
Bloomfield, MI 48301

Phone: 248-792-2187  
Fax: 248-644-1273  
e-mail: smparanjpe@aol.com

Secondary Contact

Phil Schloop  
President, AEPC  
International Union of Operating Engineers  
24270 West Seven Mile Road  
Detroit, MI 48219

Phone: 313-532-2022  
Fax: 313-532-7306

Coalition Overview

Year Coalition Established: 1993

Number of Covered Lives: 200,000

Number of Funds: 25

(Please see the list of member funds on the next page.)

Service Area:

State of Michigan and retirees throughout United States

Services Offered

☐ Hospital and provider networks  
☐ Disease management  
☑ Prescription drug benefits  
☑ Vision  
☑ Dental  
☐ Hearing  
☐ EAP  
☐ Ancillary services (diagnostic imaging, labs, physical therapy, etc.)  
☐ Chiropractic  
☐ Life insurance  
☐ Health club discounts  
☐ Smoking cessation program  
☐ Stop loss insurance
AFL-CIO Employer Purchasing Coalition (AEPC)

- Asbestos Workers Local #25 Welfare Fund
- Bricklayers & Allied Craftworkers Local #32
- Bricklayers Local #22
- Detroit Millemens’ Health & Welfare Fund
- Detroit Vicinity Trowel Trades Health Fund
- Electrical Workers Local #252 Fringe Funds
- Insulators Local # 45
- International Brotherhood of Electrical Workers Local #17
- Iron Workers Local #25
- Laundry Workers Local #129
- MRCC EE Benefit Plan
- Michigan United Food & Commercial Workers
- Millwrights’ Local #1102 Health & Welfare
- Motor City Welfare Fund
- National Labor Union (National Employees Health Plan)
- Operating Engineers Local #181
- Operating Engineers Local #324 Health Care Plan
- Operating Engineers Local #547
- Pipefitters Local #636 Insurance Fund
- Plumbers & Pipefitters Local #85
- Plumbers & Pipefitters Local #190 Insurance Fund
- Plumbers Local #98 Insurance Fund
- Public Employee Trust (P.E.T.)
- Roofers Union Local # 70
- Sheet Metal Local #80 Insurance Trust Fund
### 4. Basic Crafts Health Care Consumer Coalition

**Primary Contact**

J. Tim Biddle  
Senior Vice President  
The Segal Company  
120 Montgomery Street, Suite 500  
San Francisco, CA 94104-4308  
Phone: 415-263-8228  
Fax: 415-263-8290  
e-mail: tbiddle@segalco.com

<table>
<thead>
<tr>
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<tr>
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<tr>
<td>Number of Covered Lives: 250,000</td>
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<td>Number of Funds: 14</td>
<td>Prescription drug benefits</td>
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</tbody>
</table>

**Service Area:**  
California, Utah, Nevada

- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance

- Baptist imaging, labs, physical therapy, etc.)
California Health Care Coalition

www.cahealthcarecoalition.org

Sally Covington
Executive Director
600 Grand Avenue, Suite 420
Oakland, CA 94610

Phone: 510-435-2687
Fax: 510-663-4099
e-mail: scovington@caworksfoundation.org

Kevin Christensen
Senior Researcher
Phone: 510-663-4072
e-mail: Kchristensen@caworksfoundation.org

Tom Moore, Jr.
Senior Health Program and Policy Consultant
Phone: 415-563-1018
e-mail: Tommoorejr@earthlink.net

Year Coalition Established: 2004
Number of Covered Lives: 750,000
Number of Funds: 12
Service Area: State of California

Recent Accomplishments
Grown in one year to include 12 trust funds, employers and unions representing over 750,000 plan beneficiaries and members.

Adoption of provider performance standards.

Initiation of collective negotiations with major health plans.

Organization of highly successful statewide strategy conference for large-group purchasers.

Public release of white paper on hospital costs and quality.

Substantial media coverage of CHCC activities.

Public and elected support of CHCC through resolutions and endorsements by mayors, city councils, central labor councils.

Services Offered
CHCC offers information, analysis and support to current and future members so they can identify and take action against unjustifiably high priced and deficient quality hospitals and physicians in their communities.

CHCC organizes large group purchases on a local, regional and statewide basis to negotiate collectively and directly with health plans, insurance carriers, and providers on price and quality issues.

CHCC's basic premise is that management and labor in the public and private sectors must work together to address the problems of excessive provider prices and case costs, higher than expected utilization of services not driven by patients' medical needs and widespread quality deficiencies that drive up costs for all of us.

We believe that large-scale savings and quality improvements can be achieved if we do the following: first, build critical mass in local health care markets by bringing together large group purchasers in our geographic regions; next, adopt a common set of price and quality standards; third, communicate our performance expectations directly to health plans and providers and withdraw our business if they cannot or will not demonstrate that they deliver high quality care at fair prices to our beneficiaries.
Coalition Overview

Year Coalition Established: 1992
Number of Covered Lives: 300,000
Number of Funds: 10

(Service Area:
State of California

Recent Accomplishments:
Successfully conducted the 2005 CPEETFG conference for an audience of over 300 public education sector health care representatives (including management, labor and health care professionals).

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
California Public Employers/Employees Trust Fund Group

- Central Valley Schools Health & Welfare Trust (CVT)
- Gold Coast Joint Benefits Trust
- High Desert & Inland Employee/Employer Trust
- Imperial County Schools VEBA
- LA County Schools Joint Benefit Trust
- Metropolitan Employees Benefit Association
- Monterey Bay Public Employees Trust
- Sonoma County Health & Welfare Benefit Trust
- South Counties Employer/Employee Trust
- Southern California Schools VEBA
7. Connecticut Coalition of Taft-Hartley Funds, Inc.

Primary Contact

James McParland
Executive Director
677 South Main Street
Cheshire, CT 06410
Phone: 203-699-0268
Fax: 203-699-0260
e-mail: jmcparland@ctcoalition.org

Coalition Overview

Year Coalition Established: 1992
Number of Covered Lives: 60,000
Number of Funds: 17

Service Area:
State of Connecticut

Services Offered

☑ Hospital and provider networks
☐ Disease management
☑ Prescription drug benefits
☑ Vision
☑ Dental
☐ Hearing
☐ EAP
☐ Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
☐ Chiropractic
☐ Life insurance
☐ Health club discounts
☐ Smoking cessation program
☐ Stop loss insurance
☑ RFP for out-of-network claims
Coalition Overview

Year Coalition Established: 1995
Number of Covered Lives: 1,883,112
Number of Funds: 130

(Please see the list of member funds on the next page.)

Service Area:
Pennsylvania, Delaware, Southern New Jersey, West Virginia and Ohio

Recent Accomplishments:
Product development, membership

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
Delaware Valley Health Care Coalition, Inc.

- AFSCME District Council #47
- AFSCME Local 54 H & W Fund
- AFSCME Local 590 H & W Fund
- Asbestos Workers Local #14
- Asbestos Workers Local #23
- Bakery Drivers Teamsters Local #485
- Bricklayers & Allied Craft workers #1
- Bricklayers & Craft workers # 6 Of NJ
- Bricklayers Benefit Plan
- Bricklayers Local #1 Health & Welfare
- Building Laborers Local #310
- Building Trades Health & Welfare
- Carpenters Combined Funds
- Carpenters Pension Fund
- Carpenters Health & Welfare Fund
- Cement Masons Local #526
- Cement Masons Local #592
- Cement Masons Local #699
- Central PA Teamsters
- Chester Upland School District
- Chester Water Authority
- City of Harrisburg
- City of Scranton
- County of Delaware
- Delcora
- District Council 21
- District Council Iron Workers of Northern NJ
- Excavating Building Material Drivers #436
- Firemen & Oilers Local #1201 H & W
- Fraternal Order of Police, PA State Lodge
- Fraternal Order of Police Lodge 5
- Graphic Communications PNI #16
- Harrisburg School District
- Haverford Township
- Hotel & Restaurant Employees Local #274
- Hotel & Restaurants Employees Int’l Union
- IAFF Local 22
- IBEW – 4th District Health & Welfare Fund
- IBEW Local #38 Health & Welfare Fund
- IBEW Local #126 Health & Welfare
- IBEW Local #129 Health & Welfare
- IBEW Local #143 Health & Welfare
- IBEW Local #229 Benefit Funds
- IBEW Local #246 Benefit Funds
- IBEW Local #380
- IBEW Local #607 Health & Welfare Fund
- IBEW Local #688
- IBEW Local #812 Health & Welfare Fund
- International Union of Bricklayers & Craftworkers
- Iron Workers District Council
- Iron Workers Local #16 of Baltimore, MD
- Iron Workers Local #17 Insurance Fund
- Iron Workers Locals #549 & 550
- Iron Workers Shopmen’s Fund
- Ironworkers of Western Pennsylvania
- I.U.P.A.T. and Industry Pension
- Laborers Combined Funds of Western PA
- Laborers’ District Council Building & Construction Health & Welfare Fund
- Laborers’ District Council Construction Industry
- Laborers’ District Council Heavy & Highway Construction
- Laborers Health & Safety Fund
- Laborers’ Industry Pension Fund
- Laborers’ Local 158
- Laborers’ Local 199 & 847
- Laborers Local #1174
- Law Enforcement Health Benefits
- Local 807 Labor Management Health Fund
- Marple-Newtown School District
- N.E.C.A. Local #313 I.B.E.W
- Ohio Conference of Plasterers & Cement Masons
- Ohio Carpenters Health & Welfare Fund
- Ohio State Plumbers & Pipefitters Health & Welfare
- Operating Engineers Local #66 Health & Welfare Fund
- Operating Engineers Local #542
- PENN-Deko School District
- Pennsylvania AFL-CIO
- Pennsylvania State Building and Construction Trades Council
- Pipefitters & Plumbers U.A. Local Union #524
- Plasterers’ Local #8 Benefit Funds
- Plasterers Local #31 Ins. Fund
- Plumbers Local #12
- Plumbers Local #14
- Plumbers Local #27 Welfare Fund
- Plumbers Local #55
- Plumbers’ Local #690 Industry Fund
- Plumbers’ & Pipefitters Local #189
- Plumbers’ & Pipefitters Local #322
- Plumbers’ & Pipefitters Local #520
Delaware Valley Health Care Coalition, Inc. (cont.)

- Plumbers’ & Pipefitters Local Union #74
- Plumbers & Steamfitters Local 47
- PMTA-ILA Welfare Fund
- PSSU Local Union H&W Fund
- Roofers Union Local 30 & 30B
- School Cafeteria Employees Local #634
- Service Employers Fund International Union Local #36
- Sheet Metal Workers International Association
- Sheet Metal Workers Local #12 Welfare
- Sheet Metal Workers Local #19
- Sheet Metal Workers Local #25
- Sheet Metal Workers Local #27
- Sheet Metal Workers Local #33 H&W
- Sheet Metal Workers Local #44 of NE PA
- Sheet Metal Workers Local #137
- South Central Trust
- Sports Arena Employees Local #137
- Steamfitters Local #475
- Steamfitters Local #420
- Steamfitters Local #449
- Steelworkers Pension Trust
- SW Ohio Regional Council of Carpenters
- Teamsters Health & Welfare Fund of Philadelphia & Vicinity
- Teamsters Industry Welfare Fund
- Teamsters Local #53 Retiree Health & Welfare Fund
- Teamsters Local #115 Health & Welfare Fund
- Teamsters Local #377 Health & Welfare Fund
- Teamsters Local #422
- Teamsters Local 830 Employee Benefit Fund
- Teamsters Local 837 Health & Welfare, Pension Fund
- Tile, Marble, Terrazzo Local 32
- Trucking Employees of NJ Welfare Fund
- UFCW Local 56 Health & Welfare Fund
- UFCW Local 1776 & Participating Employers Health & Welfare Fund
- UFCW Local Unions & Employers of W. Ohio
- United Food & Commercial Workers of Central PA
- United Food & Commercial Workers of Northwestern PA
- Union Trowel Trades Benefit Funds of Central Pennsylvania
- United Independent Union Welfare Fund
- Upper Darby School District
- Westchester Teamsters Health & Welfare Fund
- West Virginia Pipe Trades Health & Welfare
Year Coalition Established: 1995

Number of Covered Lives: 60,500
Number of Funds: 124

(Please see the list of members on the next page.)

Service Area:
Rockford metropolitan area and Northern Illinois

Recent Accomplishments:
Diabetic initiative

Initiated safety collaborative with three local hospitals.

The coalition has a pay-for-performance program.

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
- Data analysis capabilities
ECOH Member Companies

Advanced Machine (Goellner, Inc.)
AMCORE BANK
Anchor Coupling
Anderson Packaging, Inc.
Aqua Aerobic Systems, Inc.
Arachnid, Inc.
Atwood Mobile Products
Barnes International, Inc.
Belvedere USA
Belvidere Community School District
Benefit Planning Services, Inc.
Bergstrom, Inc.
Berners Foods
Boone County Government
Bryden Motors, Inc.
Byron Community School District
Catholic Diocese of Rockford
City of Rochelle
City of Rockford
CLARCOR
C. J. Vitners Company, Inc.
C.L. Swanson
Construction Industry Welfare Fund
Continental Custom Ingredients
Crusader Clinic
Dakota CUSD #201
Dana Corporation
Danfoss, Inc.
DeKalb Feeds, Inc.
DeKalb Forge Company
Do It Best Corp. Div. 12
Driveline Systems, LLC
Dura Automotive Systems
Durand CUSD #322
Eclipse, Inc.
Ello Furniture Mfg.
Ever Ready Pin & Mfg. Inc.
Fibro, Inc.
First Assembly Christian Life
Fitzgerald Equipment
Ford Tool & Machining
Forest Hills Country Club
Franklin Wire Works, Inc.
Frantiz Mfg. Co.
Fridh Corporation
Gleason Cutting Tools
Greenlee Bargaining Unit
Haldex Hydraulics Corp.
Hamilton Sundstrand
Harlem Consolidated Schools
Heartwood Creations
Hennig, Inc. (Goellner, Inc.)
Hononegah High School
Industrial Molds
Ingersoll Cutting Tools
Iron Workers Local #498
Joseph Behr & Sons
Kable News Company
Kelley Williamson
Kinnikinnick C.C.S.D. #181
Kreider Services, Inc.
KSB Hospital
Landmark Benefit Trust
Landstar Systems, Inc.
Liebovich Brothers, Inc.
Martin Automatic
Mikron Industries
Milestone, Inc.
Missman, Stanley & Associates
Modern Metal Products
Mutual Wheel Company, Inc.
National Manufacturing Co.
Nicholson Hardware
Ogle County Government
Pearson Fastener
Pecatonica CUSD #321
Pierce Biotechnology, Inc.
Pierce Distribution Services
Precision Products Corp.
Progressive Steel Treating, Inc.
Pyramid Plastics
Quebecor World
R.M.T.D.
Rock River Provision Co.
Rock River Tool & Die
Rockford Acromat
Rockford Ambulatory Surgery
Rockford Anesthesiology
Rockford Cardiology
Rockford College
Rockford Fastener, Inc.
Rockford Manufacturing Group
Rockford Metro Centre
Rockford Park District
Rockford Products Corp.
Rockford School District #205
Rockford Spring Co.
Rockton School District #140
Roper Whitney of Rockford, Inc.
Rosecrance Health Network
Schaefer Gear Works, RKfd. LLC
Seward Screw Products
Sheet Metal Wkrs. Int. Assoc. #219
Sinnissippi Centers
Sleepeck/Dixonweb Printing
South Beloit CUSD #320
Southern Imperial
Stepping Stones of Rockford, Inc.
Stillman Banc Corp
Suby Von Haden & Assoc.
SUNTEC Ind. Inc.
Thomas Engineering (Triangle Metals)
Tote Cart Company
Trenwth Industries
UTC (Carrier/Taylor)
United States Industries, Inc.
Wahl Clipper
Wesley Willows Corp.
William Charles, Ltd.
Williams & McCarthy
Winnebago Community School District
Winnebago County
Woodman’s Food Market
Woods Equipment Company
Woodward Governor
Zenith Cutter Company
Front Path Health Coalition

www.frontpathcoalition.com

Susan Szymanski
Executive Director
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e-mail: sszymanski@frontpathcoalition.com

Coalition Overview

Year Coalition Established: 1988
Number of Covered Lives: 115,000
Number of Funds: 22

Service Area:
Northwest Ohio; Southeast Michigan; Northeast Indiana

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
## Coalition Overview

<table>
<thead>
<tr>
<th>Year Coalition Established:</th>
<th>1984</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Covered Lives:</td>
<td>1,000,000</td>
</tr>
<tr>
<td>Service Area:</td>
<td>Northeast Ohio</td>
</tr>
<tr>
<td>Recent Accomplishments:</td>
<td>Leapfrog</td>
</tr>
<tr>
<td></td>
<td>Rollout of prescription drug, dental, and vision group purchasing programs</td>
</tr>
<tr>
<td></td>
<td>Employee hospital data and medical content Web site</td>
</tr>
</tbody>
</table>

## Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
- Employee Web site with hospital comparisons and medical content

## Primary Contact

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## Secondary Contact

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e-mail: srockstroh@cardayassociates.com

Year Coalition Established: 1990
Number of Covered Lives: 102,872
Number of Funds: 64

(Please see the list of member funds on the next page.)

Service Area:
District of Columbia, Maryland, Virginia, Delaware, Pennsylvania, West Virginia and North Carolina

Services Offered
- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
- Wraparound PPO
Health Care Cost Containment Corporation
of the Mid-Atlantic Region

- Affiliated Teamsters Health & Welfare Fund
- Asbestos Workers Union Local 24 Medical Fund
- Asbestos Workers Union Local 42 Welfare Fund
- BAC Local 1 Health & Welfare Fund
- Bakery & Confectionary Union & Industry International Health Benefits Fund (Local 118)
- Bakery, Confectionery, Tobacco Workers & Grain Millers Local 68 Employer Health & Welfare Fund
- Bakery & Sales Drivers Local No. 33 Industry Welfare Fund
- Beverage Drivers Health & Welfare Fund
- Bricklayers of Virginia Local 2
- CF&I Retirees’ Voluntary Employee Benefit Association (VEBA)
- Carpet & Industrial Fund
- Eastern District Council of Carpenters Health & Welfare Plan (Norfolk)
- Electrical Welfare Trust Fund (Local 26)
- FELRA & UFCW Health & Welfare
- Freight Drivers & Helpers Local 557 Health & Welfare Fund
- Hagerstown Teamsters Local 992 Health & Welfare Fund
- Heating, Piping and Refrigeration Medical Fund
- IATSE Local 22/772 Welfare Fund
- Iron Workers Local 16 Trust Fund
- Iron Workers Local 28 Trust Fund
- Iron Workers Local 5 Trust Fund
- IUOE Local 99 Health & Welfare Fund
- IUOE Staff (non-voting)
- I.U.P.A.T. District Council 51 Health & Welfare Fund
- Laborers’ District Council Health and Welfare Trust Fund No. 2
- Laborers’ District Council of VA Health & Welfare Fund
- Lithographers & Photoengravers Welfare Fund
- Man-U-Service Contract Trust Fund
- Marble, Tile & Terrazzo Workers Health & Welfare Fund
- Maryland Electrical Industry Health Fund (IBEW Local 24)
- Metropolitan DC Paving Industry Employee Health & Welfare Fund
- Mid-Atlantic Regional Council Carpenters Health Fund (MARC Health Fund)
- Milk Drivers & Dairy Employees Local 246 Health & Welfare Fund
- National Automatic Sprinkler Industry Welfare Fund
- New York State Teamsters Council Health and Hospital Fund
- Operating Engineers Local 37
- Operating Engineers Trust Fund of Washington, DC (Local 77)
- Plumbers & Pipefitters Medical Fund (Local 5)
Health Care Cost Containment Corporation
of the Mid-Atlantic Region (Cont.)

- Plumbers & Pipefitters National Pension Fund Staff (UA Staff)
- Plumbers & Steamfitters Union Local 10 Welfare Fund
- Plumbers & Steamfitters 486
- Pressmen Health & Welfare Fund Local 72
- Rodman Local 201 Welfare Fund
- Roofers & Waterproofers Local 90 Welfare Fund
- Security Workers Health & Welfare Fund
- SEIU Health & Welfare Fund - Staff Plan
- Service Employees Local 82 International Union Health & Welfare Fund
- Sheet Metal Workers Local 100 (Washington Area)
- Sheet Metal Workers Local 100 Health Fund (Baltimore and Norfolk Area)
- Steamship Trade Association International Longshoreman’s Benefit Fund
- Stone and Marble Masons of Metropolitan Washington, DC Health & Welfare Fund
- Teamsters Local 355
- Teamsters Local 639 Employers Health Trust
- Teamsters Local 922 Employers Health Trust
- Transportation Workers
- UFCW District 5 Health and Welfare Fund Plan 2
- UFCW Health Insurance - Plan for Active Employees
- UFCW Health Insurance - Plan for Retirees
- UFCW Unions & Part Health & Welfare Fund
- UMWA 74 Pension Trust (non-voting member)
- United Association of JAPPAI (UA)
- Warehouse Employees Union Local 730
- Washington, DC Cement Masons Welfare Fund
- Washington Wholesalers Health & Welfare Fund
Health Care Cost Management Corporation of Alaska, Inc.

Primary Contact

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Coalition Overview

Year Coalition Established:  1994

Number of Covered Lives:  58,000

Number of Funds:  18

(Please see the list of member funds on the next page.)

Service Area:

State of Alaska

Recent Accomplishments:

Physical therapy PPO

Minor care & wellness clinic direct contract

National PBM contract

Local hospital PPO

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services  
- (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
Health Care Cost Management Corporation of Alaska

- Alaska Children's Services
- Alaska Community Mental Health
- Alaska HERE Health & Welfare Trust
- Alaska Electrical Health & Welfare Fund
- Alaska Laborers-Construction Industry Health & Security Fund
- Alaska Pipe Trades LU 367 Health & Security Fund
- Alaska Railroad Medical Association Trust
- ASEA/AFSCME Local 52 Health Benefits Trust
- Employee Painters' Trust
- Fairbanks North Star Borough
- Fairbanks North Star Borough School District
- Hickel Investment Company
- Insulation & Asbestos Workers Welfare Trust
- Medical Park Family Care
- Northern Alaska Carpenters Health & Security Trust
- Northwest Ironworkers Health & Security Trust
- Public Employees Local 71 Trust Fund
- Sheet Metal Workers Local #23
Coalition Overview

Year Coalition Established: 1992

Number of Covered Lives:

Number of Funds: 39

(Please see the list of member funds on the next page.)

Service Area:
New Jersey, New York, Pennsylvania

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
- Precertification/utilization review / case management

Edward Geisler
President
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E-mail: egeisler@hcpc.org
Health Care Payers Coalition of New Jersey

- 1199 National Benefit Fund
- Acordia Northeast
- Allied Welfare Funds
- Andover Sub-Acute and Rehab
- Asbestos Workers Local 32 Welfare Fund
- Dimensional Merchandising, Inc.
- Eastern Benefits Systems
- Fleetwash
- GBG Consulting Services
- General Trading Company
- Guild Times Benefit Fund
- Health Network America
- Heavy & General Laborers Local #472
- Heavy & General Laborers Local #172
- Insurance Trust of the NJ Builders Association
- IUOE Local #295
- Kessler-Ellis Products Company
- Local Union 854 Health & Welfare Fund
- Marble Industry Trust Fund
- MDA LLC
- Moretrench
- Montclair Radiological Group
- NJ Alliance for Action
- NJ Association of Health Plans
- NJ Business and Industry Association
- NJ Builders Association
- NJ Building Contractors Association
- NJ Carpenters Funds
- New Jersey Health Care Quality Institute
- NJ State Division of Pensions & Benefits
- NJ State Nurses Association
- NOITU Insurance Trust Fund
- Plasters And Cement Masons Local #29
- Steamfitters Local #475
- The Stettler Group
- Township of Irvington
- Tri-County Community Action Partnership
- Van Note Harvey Assoc.
- Withum Smith & Brown
Health Services Coalition

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
- Quality initiative and patient care seminars

Year Coalition Established: 1998
Number of Covered Lives: 350,000
Number of Funds: 24
Service Area:
Clark County, Nevada
Recent Accomplishments:
Negotiated three-year contract with local hospitals to improve quality components.
Joined Leapfrog.
Enhanced data analysis capabilities.
Successful generic drug campaign.

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Director of Strategic Planning and Public Policy
HEREIU Welfare Fund and Chairperson of the Health Services Coalition
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e-mail: ebgfund@earthlink.net

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Consultant
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Fax: 702-792-6129
e-mail: pallen@healthsi.net
<table>
<thead>
<tr>
<th>Coalition Overview</th>
<th>Services Offered</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Year Coalition Established:</strong></td>
<td>✓ Hospital and provider networks</td>
</tr>
<tr>
<td><strong>Number of Covered Lives:</strong></td>
<td>✓ Prescription drug benefits</td>
</tr>
<tr>
<td><strong>Number of Funds:</strong></td>
<td>✓ Ancillary services (diagnostic imaging, labs, physical therapy, etc.)</td>
</tr>
<tr>
<td><strong>Service Area:</strong></td>
<td>✓</td>
</tr>
<tr>
<td>New York metropolitan area</td>
<td>✓ Chiropractic</td>
</tr>
<tr>
<td><strong>Recent Accomplishments:</strong></td>
<td>✓ Life insurance</td>
</tr>
<tr>
<td>Actively addressing compliance issues through workshops and committee, i.e., HIPAA privacy and security; Offering joint educational workshops with another coalition, Teamster Center Services.</td>
<td>✓ Health club discounts</td>
</tr>
<tr>
<td>Working with National Labor Health Alliance on PBM contracting process and other purchasing opportunities.</td>
<td>✓ Smoking cessation program</td>
</tr>
<tr>
<td>Working with Health Care Payers Coalition of New Jersey to expand PPO network in New York and New Jersey.</td>
<td>✓ Stop loss insurance</td>
</tr>
<tr>
<td></td>
<td>✓ Retiree health benefits</td>
</tr>
<tr>
<td></td>
<td>✓ Group purchasing of technology services</td>
</tr>
</tbody>
</table>
Labor-Management Health Care Coalition of the Upper Midwest

Year Coalition Established: 2001
Number of Covered Lives: 400,000
Number of Funds: 37

(Please see the list of member funds on the next page.)

Service Area:
Primarily Indiana, Iowa, Minnesota and Wisconsin. The coalition offers some services to coalitions in other states as well.

Recent Accomplishments:
Pharmacy benefit savings: 3 - 6% trend increases with coverage of 200,000 lives.

Centers of Excellence in heart care and organ transplants.

Working on Centers of Excellence for cancer and high-risk pregnancies.

Services Offered
- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
- Centers of Excellence for heart care and organ transplant
Member Funds - Minnesota
Asbestos Workers Local #34 Health & Welfare Plan
Carpenters & Joiners Health & Welfare Fund
District No. 77 I.A.M.A.W Welfare Association
Duluth Bldg Trades Health & Welfare Fund
Electrical Workers Local 242 & 294 Health & Welfare Fund
Graphic Communication International Union Local 1-B Health & Welfare
Graphic Communication International Union Local 1-M Health & Welfare
Health & Welfare Trust Fund of IUOE Local 877 & 70
Heartland Health Care Fund
I.B.E.W. #292 Health Care Plan
Lathers, Plasterers & Cabinet Makers Insurance Trust
Local 880 And Industries Health & Welfare
Minneapolis On Sale Liquor Trust Fund
Minnesota Association of Professional Employees
Minnesota Laborers Health & Welfare Fund
Minnesota Laundry & Health Care Workers
Mpls Painting Industry Health & Welfare Fund
Northern Mn-Wi Area Retail Food Welfare Fund
Operating Engineers Local No 49 Health & Welfare Fund
Production Sheet Metal Workers Local #10 Health & Welfare Fund
St Paul Auto Dealers & District #77 I.A.M.A.W Insurance Fund
St Paul Electrical Construction Medical Reimbursement Plan
St Paul Painting Industry Welfare Fund
Teamsters Local #346 Health & Welfare
Twin Cities Bakery Drivers Health & Welfare Fund
Twin City Bakery Workers Health & Welfare Fund
Twin City Bricklayers Health & Welfare Fund
Twin Cities Pipe Trades Welfare Fund
Twin City Floor Covering Industry Health & Welfare Fund
Twin City Sprinkler Fitters Health Care Plan
UFCW Local 789 & St Paul Food Employers Healthcare Plan
WEA Insurance Trust

Member Funds - Iowa
BPB Manufacturing
City of Bettendorf
City of Burlington
City of Cedar Rapids
Country Maid
Hardin County
Iowa State Education Association
Linn County
Northeast Iowa Community College
Omaha Standard
Executive Director
89 Access Road -- Unit #4
Norwood, MA 02062
Phone: 781-769-5789
Fax: 781-769-2165
e-mail: lmalzone@aol.com

Year Coalition Established: 1993
Number of Covered Lives: 125,000
Number of Funds: 22
Service Area: State of Massachusetts

Services Offered
- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance

(Please see the list of member funds on the next page.)
Massachusetts Coalition of Taft-Hartley Funds, Inc.

- Cement Masons & Plasterers Local 534 Trust Funds
- Heat/Frost Insulators & Asbestos Local 6 Ben Funds
- IBEW Local 103 Health & Welfare Fund
- IBEW Local 223 Health & Welfare Fund
- Iron Workers of New England Welfare Fund
- IUOE Local 4 Fringe Benefit Funds
- IUOE Local 877 Benefit Funds
- IUOE Local 98 Trust Fund
- Mass Bricklayers & Masons Trust Funds
- Massachusetts Carpenters Benefit Funds
- Mass Laborers Health & Welfare - Pension Funds
- NE Teamsters & Baking Ind. Health Benefits & Insurance
- Painters/Allied Trades Dist. Council 35 Trust Funds
- Pipe fitters Local 537 Trust Funds
- Plumbers Union Local 12 Funds
- SEIU Local 615/888
- Sheet Metal Workers Local 17 Funds
- Teamsters Local 170 & 437 Health & Welfare Fund
- Teamsters Local 25 Health & Welfare Fund
- UFCW & Participating Employers Interstate H&W Fund
- UFCW Local 1459 & Cont. Emp. H&W Fund
- United Union of Roofers, Waterproofers and Allied Workers, Local 33
Executive Director
6160 Joliet Road, Suite #2
60525

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Year Coalition Established: 1995
Number of Covered Lives: 250,000 (115,000 Members)
Number of Funds: 43
Service Area:
- Primarily Illinois, Indiana, Iowa and Wisconsin
Recent Accomplishments:
Recently negotiated contracts in two areas of health care in which we did not have contracted arrangements. That brings us to contracts in seven areas in health care. We included services for an independent pharmacy consultant with audit capabilities in our most recent PBM negotiations.

Through our participation in the National Labor Alliance, we improved our contract rates for diagnostic imaging services. Those funds that used this network saved in excess of $3 million in 2004.

Services Offered
- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
Midwest Employee Benefit Funds Coalition, Inc.

- Architectural & Ornamental Iron Workers Local 63 Welfare Fund
- Beverage Industry Local Union No. 744 Health and Welfare Fund
- Bricklayers & Allied Craftworkers Local 74
- Chicago Plastering Institute
- Chicago Regional Council of Carpenters Welfare Fund
- Chicago Tile Institute
- Fox Valley & Vicinity Construction Workers Welfare Fund
- Fox Valley Laborers Welfare Fund
- Heat and Frost Insulators Local 17 Health & Welfare Fund
- IBEW Local #150 Health & Welfare Fund
- IBEW Local #461 Health & Welfare Fund
- IBEW Local #701 Health & Welfare Fund
- Illinois Conference of Teamsters
- Indianapolis Painters Local 47 Health & Welfare Fund
- Iron Workers Local 498 Health & Welfare Fund
- Ironworkers Tri-State Welfare Fund
- Lake County Plasterers & Cement Masons Welfare Fund
- Local 705 I.B.T. Welfare Fund
- Masonry Institute
- Masons and Plasterers Local 56 Welfare Funds
- Midwest Operating Engineers Fringe Benefit Funds
- Miscellaneous Warehousemen’s Local No. 781 Welfare Fund
- NECA-IBEW Local 364 Health & Welfare Fund
- North Central IL Laborers’ Health & Welfare Fund
- Operating Engineers Local No. 965 Health Benefit Plan
- Pipe Fitters’ Welfare Fund, Local 597
- Plumbers # 93 Health & Welfare Fund
- Plumbers #130 Health and Welfare Fund
- Plumbers & Pipe fitters #422 Health & Welfare Fund
- Plumbers & Pipe fitters Local #501 Welfare Fund
- Railroad Maintenance and Industrial Health & Welfare Fund
- Roofers’ Unions Welfare Fund
- Sheet Metal Workers Local #73 Welfare Fund
- Sheet Metal Workers Local #91 Health & Welfare Fund
- Sheet Metal Workers Local #265 Health & Welfare Fund
- Sprinkler Fitters #281 Health & Welfare Fund
- Stagehands Union Local #2 Health & Welfare Fund
- Structural Iron Workers Local #1 Welfare Fund
- Teamsters Local #301 Health & Welfare Fund
- Teamsters Local #731 Health & Welfare Fund
- Technical Engineers Local #130 Health & Welfare Fund
- Tuckpointers Local #52 Benefit Trust Fund
- Will County Carpenters Local 174 Health & Welfare Fund
## Municipal Employers Insurance Trust

### Coalition Overview

- **Year Coalition Established:** 1968
- **Number of Covered Lives:** 6,000
- **Number of Funds:** 350
- **Service Area:** Western Pennsylvania

**Recent Accomplishments:**

- Introduced wellness program and paid each member $50 for participation, which included blood draw, wellness profile and report sent to primary care physician.
- Produced member brochure explaining shift to three-tier deductible Rx program.

### Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- **Ancillary services** (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance

### Primary Contact

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Coalition Overview

Year Coalition Established: 1993
Number of Covered Lives: Over 50,000
Number of Funds: 18
(Please see the list of member funds on the next page.)
Service Area:
Just over 1/2 of New York State

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
- Mental Health Benefit
New York Labor Health Care Alliance Inc.

- Bricklayers & Allied Craft Workers Local 5
- Bricklayers & Allied Craftsmen Local 2
- Bricklayers Local 42
- Carpenters Local 370
- IBEW Local 139
- IBEW Local 236 H&B Fund
- IBEW Local 325 Joint & Trust Fund
- IBEW Local 363 Benefit Funds
- IBEW Local 910 Welfare Fund
- Iron Workers Local 12
- Laborers Local 1000
- Laborers Local 157
- Laborers Local 17
- Laborers Local 190 Benefit Funds
- Laborers Local 754 Benefit Funds
- Local 153 Health Fund
- Musicians’ Local 802 Health Benefit Plan
- Plumbers & Steamfitters Local 373 Funds
- Plumbers & Steamfitters Local 7 Funds
- Plumbers & Steamfitters Local 73 Funds
- Roofers Local 195 Health & Accident Fund
- SEIU Local 200 A&B
- Sheet Metal Workers Local 38
- Sheet Metal Workers Local 71
- Teamsters Industry & Local 338 Welfare Fund
- Teamsters Local 282
- Teamsters Local 445
Coalition Overview

Year Coalition Established: 1995

Number of Covered Lives: 40,000

Number of Funds: 27

(Service Area:

Rocky Mountain states

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance

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Year Coalition Established: 1995

Number of Covered Lives: 40,000

Number of Funds: 27

Service Area:

Rocky Mountain states

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance

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Year Coalition Established: 1995

Number of Covered Lives: 40,000

Number of Funds: 27

Service Area:

Rocky Mountain states

Services Offered

- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance

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Rocky Mountain Health Care Coalition

- Amalgamated Transit Union Local 1001
- Carpenters and Millwrights Health Benefit Trust Fund
- Carpet, Linoleum & Resilient Tile Layers Health & Welfare Trust Fund
- Colorado Laborers Health & Welfare Fund
- Colorado Painters Industry Health Benefit Fund
- Colorado Pipe Industry Insurance Fund
- Colorado Sheet Metal Workers’ Local 9 Family Health Plan
- Denver Fire and Police Health Fund
- Denver Grocers Health Benefit Plan
- Eighth District Electrical Benefit Fund
- Glassworkers and Glaziers Health & Welfare Trust Fund for Colorado
- IBEW/Western Utilities H&W Trust Fund
- Iron Workers Welfare Plan of Colorado
- Ironworkers Intermountain Health & Welfare Fund
- Joint Council of Teamsters #3 Health and Welfare Fund
- Northern CO Roofers Health & Welfare Trust Fund of Colorado
- Northwestern Health & Welfare Fund
- Omaha Construction Ind Health & Welfare Fund
- Operating Engineers Health & Welfare Fund for Colorado
- Pipe Trades Trust of the Northern Rocky Mountain Area
- Plumbers and Pipe fitters Health & Security Joint Trust Fund of Local #91
- Rocky Mountain UFCW Unions & Employers Health Benefit Plan
- Roofers Welfare Trust Fund of Local #91
- Steamfitters Local Union #464 Welfare Fund
- Teamsters Local 435 Construction Division Health and Welfare Trust Fund
- Utah Carpenters and Cement Masons Health & Welfare Fund
- Utah Pipe Trades Welfare Trust Fund
Coalition Overview

Year Coalition Established: 1962
Number of Covered Lives: 95,000
Number of Funds: 19

(Please see the list of members on the next page.)

Service Area:
Southern New York State and Northern New Jersey

Recent Accomplishments:
With the New York Labor Health Alliance developed a series of educational seminars for New York area fund administrators.

Services Offered
- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance
- Behavioral health management
Teamster Center Services Fund

- Welfare Trust Fund Local 27
- Local 272 Welfare Fund
- Local 282 Welfare Trust Fund
- Local 295/851 I.B.T. Employer Group Welfare Fund
- Industry and Local 338 Welfare Fund
- Westchester Teamster Health & Benefit Fund
- Local 584 Pension and Welfare Fund
- Bakery Drivers Local 802 Welfare Fund
- Road Carriers Local 707 Welfare Fund
- Local 804, I.B.T. Welfare Fund Trust
- Local 805, I.B.T. Welfare Fund Trust
- Local 807 Health and Pension Fund
- Local 808, I.B.T. Health & Welfare Fund
- Private Sanitation Local 813 I.B.T. Insurance Trust Fund
- Local 814 I.B.T. Trust Fund
- Health Fund 917 I.B.T.
- Teamsters Local 966 I.B.T. Health Fund
- Local 1205 Welfare Fund
- Northern NJ Teamsters Benefit Plan
Western Health Care Coalition, Inc.

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Year Coalition Established: 1997
Number of Covered Lives: 150,000
Number of Funds: 14

(Service Area:
Western states -- Mostly California)

Services Offered
- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance

(Please see the list of member funds on the next page.)
Western Health Care Coalition, Inc.

- I.A.T.S.E. Local 857 Welfare Fund
- No. California General Teamsters
- Graphic Arts & GCIU 404 Health Fund
- Teamsters Security Fund
- Teamsters Miscellaneous Security Fund
- No. Cal. Soft Drink Industry & Teamsters
- Bay Area Auto Welfare Fund
- Teamsters Benefit Trust
- Joint Benefit Trust Teamsters Industrial Sec. Fund
- Joint Council #42 Welfare Trust
- Southern California Dairy Industry
- AFL-CIO Laundry & Dry Cleaners
- Teamsters & Food Employers Fund
- East Bay Drayage Security Fund
Greg Horstman
Executive Director and Chief Executive Officer
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Year Coalition Established: 2003
Number of Covered Lives: 200,000

Service Area:
All of the United States

Recent Accomplishments:
Independent audit has demonstrated that WisconsinRx has saved member clients a total of $18.5 million in 2004 or 12%-30% of their drug spending.

Services Offered
- Hospital and provider networks
- Disease management
- Prescription drug benefits
- Vision
- Dental
- Hearing
- EAP
- Ancillary services (diagnostic imaging, labs, physical therapy, etc.)
- Chiropractic
- Life insurance
- Health club discounts
- Smoking cessation program
- Stop loss insurance