# Overcoming Barriers to Care

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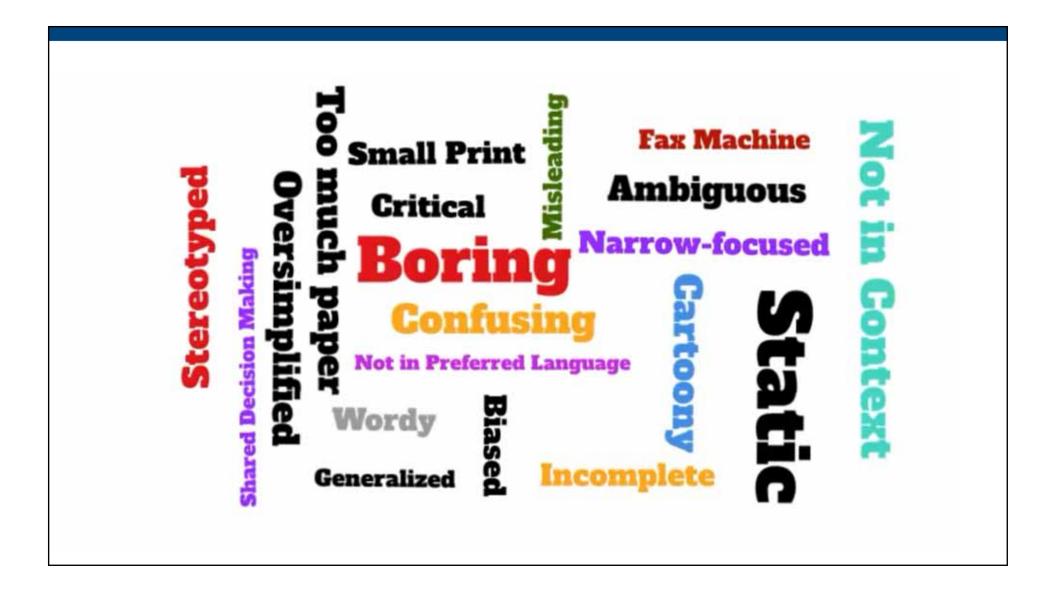
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### Impact of Low Health Literacy



- Raises hospitalization risk by 4x<sup>1</sup>
- Adds \$106-\$238 billion to U.S. healthcare costs annually<sup>2</sup>
- Causes 50% of medication non-adherence, leading to 125,000 deaths yearly<sup>3</sup>
- Doubles the risk of poor chronic disease management<sup>4</sup>
- Reduces preventive care participation by 50%<sup>5</sup>
- Improving literacy boosts health outcomes by 30%<sup>6</sup>
- Increases anxiety/depression risk by 2.3x<sup>7</sup>

<sup>1</sup> NAAL, 2003, https://nces.ed.gov/pubs2006/2006483.pdf

<sup>2</sup> NAM, https://www.ncbi.nlm.nih.gov/books/NBK216035/

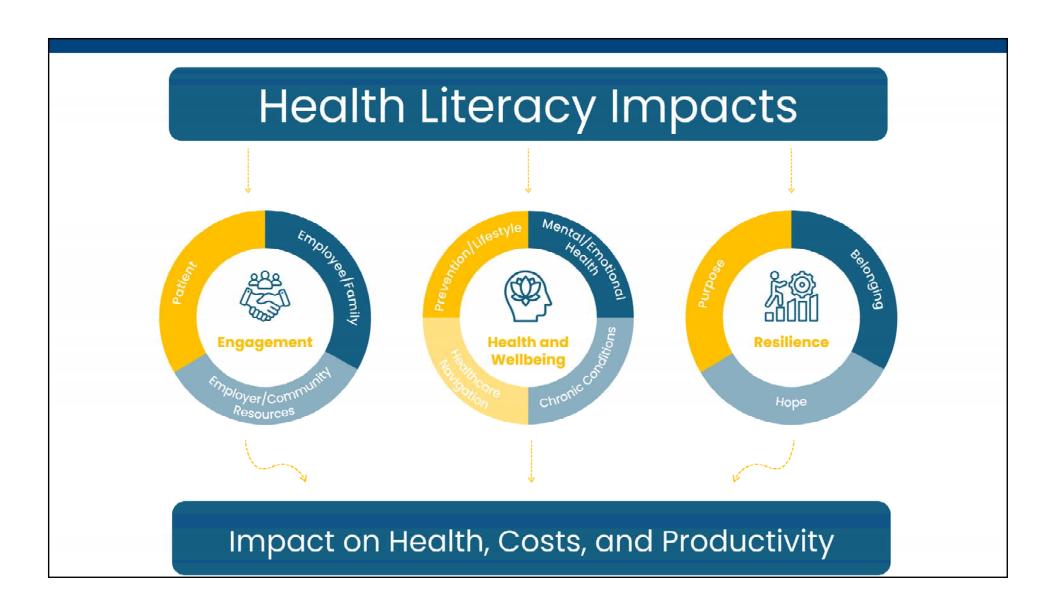
<sup>3</sup> WHO, https://www.who.int/news-room/fact-sheets/detail/adherence-to-long-term-therapies

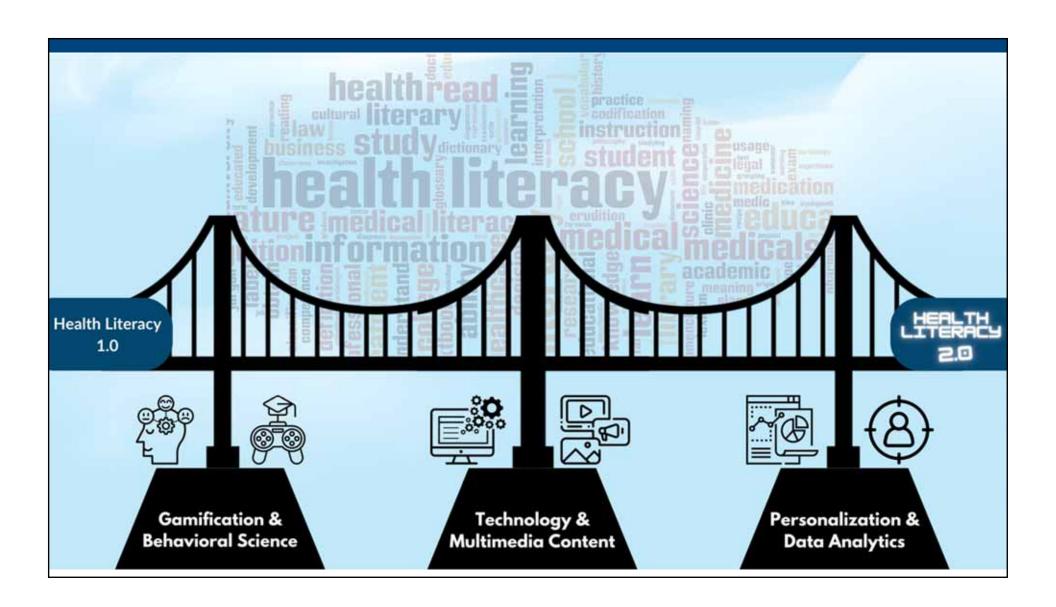
<sup>4</sup> CDC, https://www.cdc.gov/healthliteracy/learn/Understanding.html

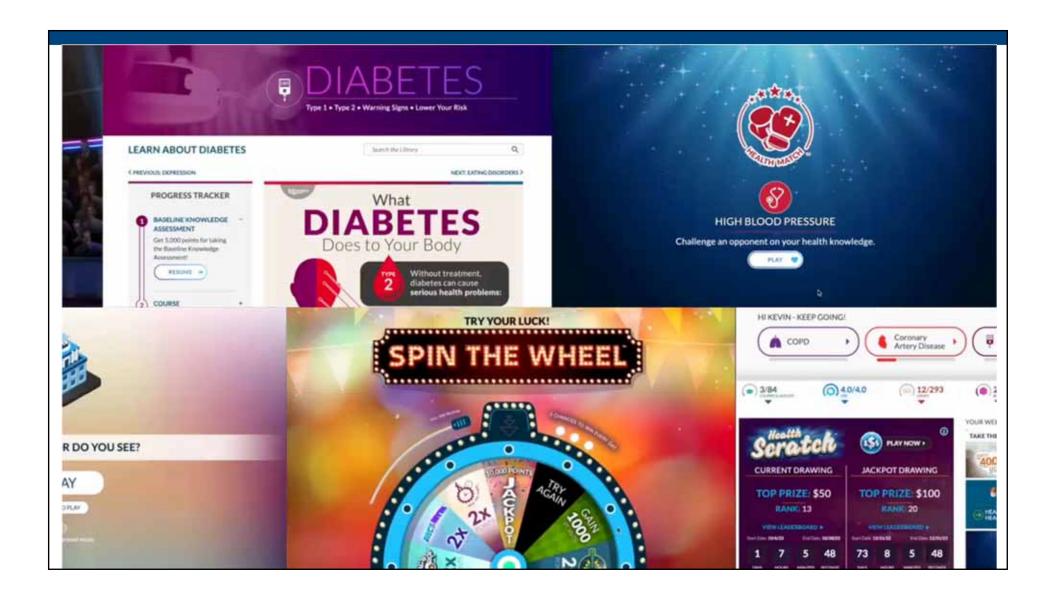
<sup>5</sup> JEHC, https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7889072/

<sup>6</sup> CDC, https://www.cdc.gov/healthliteracy/learn/Understanding.html

<sup>7</sup> BMC Public Health, https://www.ncbi.nlm.nih.gov/pmc/articles/PMC9948257/



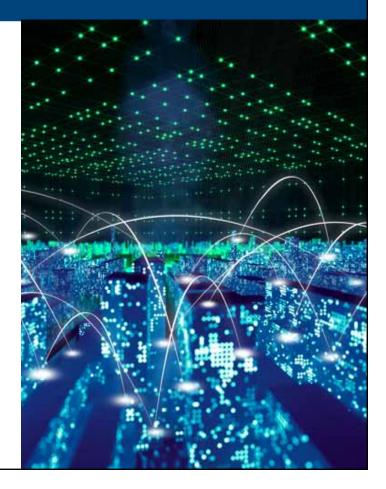






### **Engagement and Education Engine**

- Hyper-personalized
- Relevant content
- Multimedia
- Al-driven interactivity
- Unique rewards and incentive engine
- Easy to navigate links to benefit programs
- Strategic insights





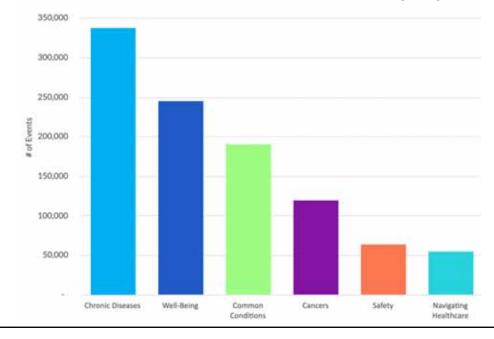
### Learning Activities by Category

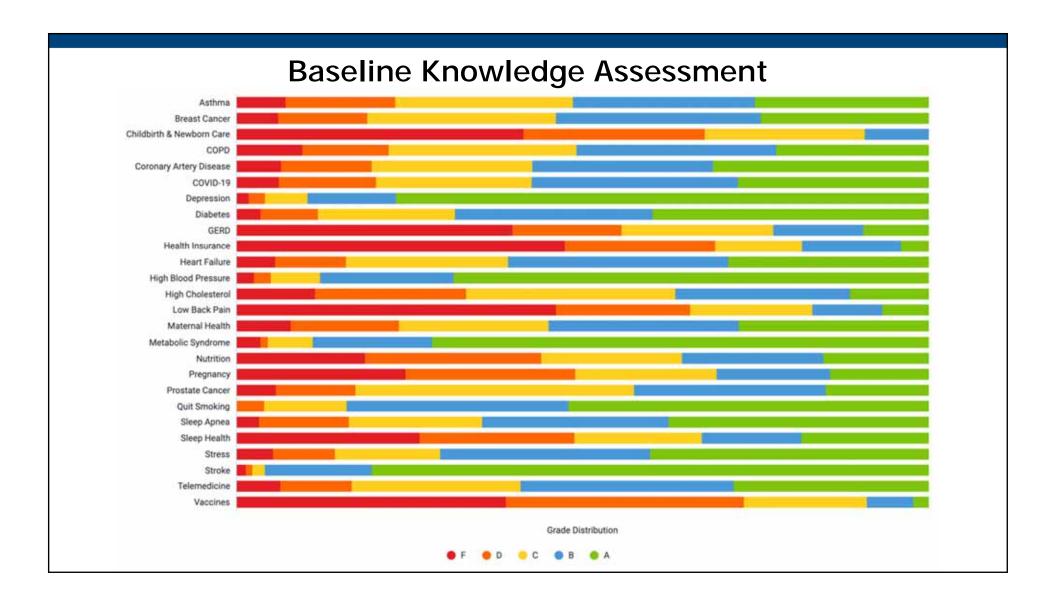
55% of utilization focused on chronic conditions and cancers (high-cost areas)

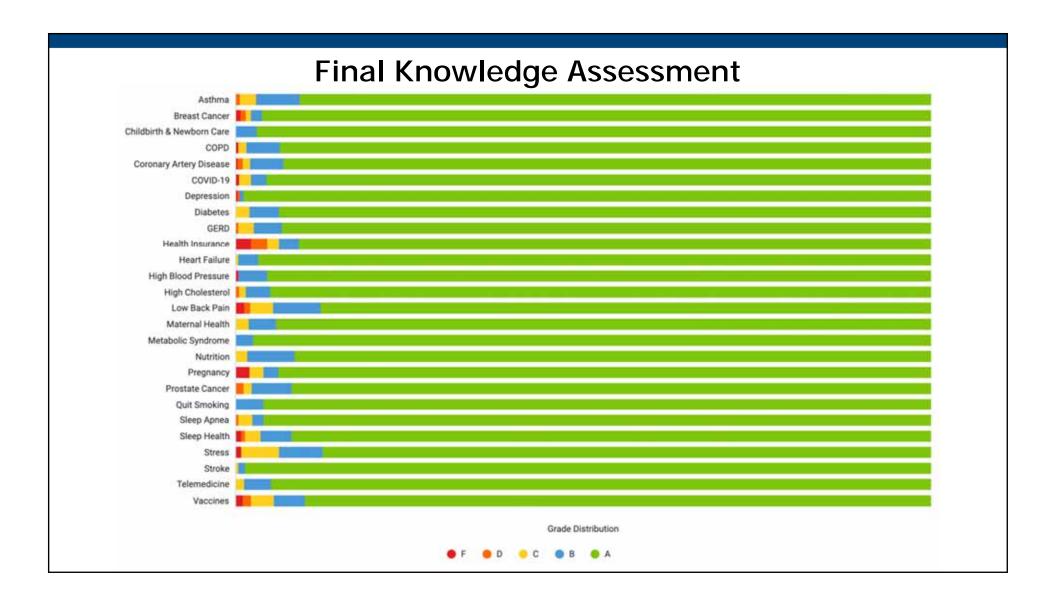
Chronic Conditions: 33% Cancers: 12%

Well-Being: 24% Safety: 6%

Common Conditions: 19% Navigating Healthcare: 5%







### **Learning and Empowerment Outcomes**

DISEASE STATE	EMPLOYEE CONFIDENCE  1 = Knows A Little   5 = Knows A Lot			KNOWLEDGE IMPROVEMENT Based on assessment scores of 0-100		
	PRE P	OST %	Increase	BASELINE	FINAL	% Increase
Asthma	3.4	4.0	18%	75	98	31%
Breast Cancer	2.6	3.8	46%	80	100	25%
COPD	2.8	3.7	30%	76	99	30%
CAD	3.0	3.9	29%	74	99	34%
Coronavirus	4.2	4.4	4%	80	99	24%
Depression	3.8	4.1	8%	94	100	6%
Diabetes	3.4	3.8	13%	77	98	28%
GERD	2.5	3.5	39%	60	100	66%
Health Insurance and						_
Benefits	2.7	3.4	28%	46	99	117%
Heart Failure	3.1	3.9	24%	75	98	31%
High Blood Pressure	3.3	3.8	17%	80	99	24%
High Cholesterol	3.1	3.7	20%	64	99	54%
Low Back Pain	2.9	3.7	24%	57	98	72%
Metabolic Syndrome	3.2	3.7	15%	87	100	14%
Prostate Cancer	2.4	3.9	61%	60	97	61%
Sleep Apnea	2.9	3.9	35%	68	98	44%
Sleep Health	2.7	3.6	33%	59	99	67%
Stress	3.6	4.2	18%	94	100	6%
Stroke	2.9	3.7	26%	87	99	14%
Telemedicine	2.8	3.9	40%	83	100	21%
Vaccines	4.0	4.1	2%	64	97	50%
AVERAGE	3.1	3.8	23%	73	99	35%



**Health Insurance**: 72% increase in understanding of how to calculate out-of-pocket costs with an 80/20 plan design with a deductible

**Low Back Pain**: 71% increase in understanding that exercise often helps with low back pain

**Prostate Cancer:** 68% increase in understanding that most cases of prostate cancer don't need treatment

**Coronary Artery Disease**: 66% increase in understanding that smoking is the single strongest risk factor for CAD

**Health Insurance**: 64% increase in understanding of what coinsurance means

### Top 5 User Interests by Category

#### CHRONIC DISEASES

- 1. Anxiety
- 2. Depression
- 3. Low Back Pain
- 4. High Blood Pressure
- 5. Sleep Apnea

#### **CANCERS**

- 1. Breast Cancer
- 2. Colon Cancer
- 3. Lung Cancer
- 4. Prostate Cancer
- 5. Ovarian Cancer

### COMMON

- 1. Back Pain
- 2. Migraine Headache
- 3. Indigestion And Heartburn
- 4. Sinusitis
- 5. Skin Conditions

#### WELL-BEING

- 1. Exercise
- 2. Weight Management
- 3. Stress
- 4. General Health
- 5. Sleep Health

#### NAVIGATING HEALTHCARE

- 1. Taking Medications
- 2. Health Insurance
- 3. Telemedicine
- 4. Caregiving
- 5. Specialty Medications

#### SAFETY

- Workplace Health & Safety
- 2. Home Safety
- 3. Personal Safety
- 4. Summer Safety
- School Safety

### **Top 15 Most Engaged Topics**

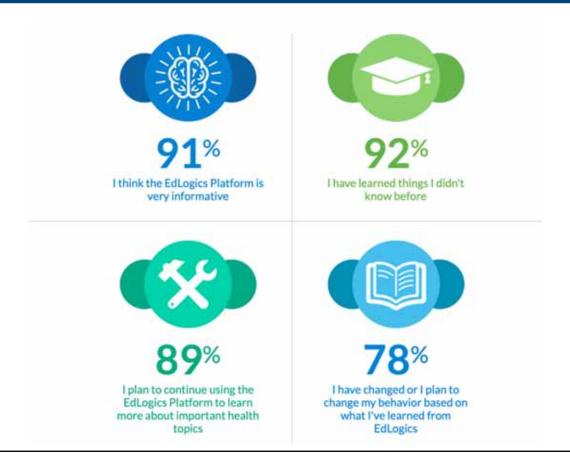
#### **ALL TIME**

- 1. Cancer
- 2. COVID-19
- 3. Asthma
- 4. Addiction
- 5. Home Safety
- 6. Anxiety
- 7. Depression
- 8. Back Pain
- 9. Exercise
- 10. Coronary Artery Disease
- 11. Abdominal Pain
- 12. High Blood Pressure
- 13. Diabetes
- 14. Nutrition
- 15. High Cholesterol

#### Q2 2024

- 1. Addiction
- 2. Men's Health
- 3. Exercise
- 4. COVID-19
- 5. Quit Smoking
- 6. Nutrition
- 7. Asthma
- 8. Summer Safety
- 9. Women's Health
- 10. Depression
- 11. Home Safety
- 12. Children's Health
- 13. Anxiety
- 14. Workplace Health & Safety
- 15. Back Pain

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