

Hannan Allen
Area Senior Vice President, Business Development,
National Pharmacy Practice
Gallagher
New York, New York

As area senior vice president of business development in Gallagher's National Pharmacy Practice, Hannan Allen is a pharmacy benefits executive bringing over 25 years of experience in both pharmacy benefit consulting and PBM operations. His subject matter expertise ranges from pharmacy benefit pricing, benefit design, procurement and contracting to account management, formulary development and rebate negotiation. Prior to joining Gallagher, Hannan served as president and co-founder of EmpiRx Health, LLC, where he was responsible for the growth and stability of the organization. Along with business development and marketing of the organization, his responsibilities included leading up the underwriting, operations, IT and account management teams. Before joining EmpiRx Health, Hannan was vice president in Aon Hewitt's national pharmacy practice, where he worked with large employers, health plans and Taft-Hartley customers, helping to create unique and sustainable pharmacy benefit plans and strengthening relationships. Hannan has also worked in leadership positions with OptumRx and Medco Health, and he served as a pharmacy benefits consultant with the Segal Company in New York City.