



**Michaël Beaupré, CFA**

**Managing Director, Client Relationships  
Institutional Mortgage Capital (IMC)  
Montréal, Québec**

Michaël Beaupré is the managing director of client relationships at Institutional Mortgage Capital (IMC). He is crucial in building new connections and expanding the IMC investor base. Michaël manages IMC's relationships and capital-raising activities across its expanding debt and equity sectors. He was formerly with another manager, where he was the primary contact for several investors and played a key role in the firm's capital-raising efforts. Michaël spent over ten years in the industry. Before joining his previous Business Development team, he served as a director of investment, focusing on underwriting and negotiating loans. Michaël began his career in consulting as an investment analyst, where he was mostly involved in performance measurement and investment manager performance monitoring. He is a CFA charterholder and earned a bachelor of business science degree from the University of Québec in Montréal.