



Karen Crossin
Senior Healthcare Consultant
The McKeogh Company
West Conshohocken, Pennsylvania

Karen Crossin is a senior healthcare consultant at The McKeogh Company. She specializes in multiemployer health and welfare plans and has two decades of experience in the multiemployer benefit industry. Her experience includes actuarial valuations, claims experience analysis, financial projections, contract analysis, participant communications, drafting of plan documents and Summary Plan Descriptions and compliance with laws including HIPAA, ACA, ERISA, COBRA and CAA. Crossin began her career at Towers Perrin as a Benefits Specialist. Her responsibilities included pension and retiree health and welfare administration. Crossin also worked to develop and implement standard administration practices as well as to provide training to staff members. She joined The McKeogh Company in February 2003. Crossin has a BS degree in Finance with minors in Psychology and Risk Management and Insurance from LaSalle University. She is a Certified Employee Benefits Specialist (CEBS) and has attained the Retirement Plans Associate and Group Benefits Associate specialty designations within the CEBS program as well as Fellowship status in the International Society of Certified Employee Benefit Specialists (ISCEBS).