

Mary Delaney, M.S., CWP

Managing Partner

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Mary Delaney is the managing partner of Vital Incite, where she is focused on delivering to employers data-driven strategies designed to decrease medical spend waste and efficiently guide the reinvestment of those resources into meaningful programs that ultimately result in improved employee health. She has specific expertise in wellness solutions, onsite clinic integration, disease and utilization management, and the medical home model of patient care. She and her team currently manage population health programs for more than 80 employers throughout the United States, from Alaska to Florida, providing strategies covering more than 150,000 employee lives. Before launching Vital Incite, Delaney held a number of leadership roles in health care, including chief executive officer of Innovative Therapy Services; regional director of rehab at Stryker Corporation; and president of Innovative Medical Management, a consulting company that served a variety of physician groups, including urgent care centers, specialty practices and primary care providers. She also served as the director of employee health management for American Health Network, a physician practice with more than 250 providers in two states. Delaney serves on several boards and is involved with many organizations including the American Diabetes Association, National Wellness Institute, American Physical Therapy Association, Institute for Healthcare Improvement, Legatus, the Patient-Centered Primary Care Collaborative (PCPCC), IN Shape Indiana and the Employers' Forum of Indiana. She received her bachelor's degree in biology from the University of Michigan and her M.S. degree in physical therapy from the University of Indianapolis.