



## **Michael R. Gillis**

### **Advisor**

### **Boilermakers National Pension Plan Ingramport, Nova Scotia**

Michael R. Gillis has built his career on helping trustees and plan sponsors make clear, confident decisions in a complex investment world. He believes that when boards truly understand their choices, they make better decisions. He currently serves on the Advisory Investment Committee of the Boilermakers National Pension Plan, bringing more than three decades of experience working with pension and benefit plans. From 2006 to 2021, he was vice president & director, institutional relationships at TD Greystone Asset Management, where he became known for translating strategy and performance into plain English and for a collaborative style that aligned decision making with each plan's purpose and risk. Michael's financial services career includes roles at National Trust, Royal Trust, and SEAMARK Asset Management (vice president, marketing). Michael was also a teacher at Halifax Grammar School, an experience that still shapes his clear, practical approach to explaining complex ideas. A committed educator, Michael presents and teaches leadership with the International Foundation of Employee Benefit Plans and leads a popular "boot camp" for sales professionals with the Association of Investment Management Sales Executives (AIMSE), where he is a past president. He also consults with investment management firms, including former competitors, helping teams develop crisp, memorable presentations that resonate with institutional clients. Michael serves on the St. Francis Xavier University Board of Governors, chairs its Audit and Investment Committee, and is president of the StFX Alumni Association. He is a board member of Theatre Antigonish and supports the Children's Wish Foundation of Canada and Special Olympics. He holds a B.Ed. degree (Mount Saint Vincent University) and a B.B.A. degree (St. Francis Xavier University).