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Christopher J. Greco is the CEO, principal and director of institutional sales at Waycross Partners, LLC, serving on the board of directors. He works with investment consultants and institutional clients responsible for business development and relationship management. Prior to joining Waycross, Greco was a partner at Sawgrass Asset Management for 18 years, responsible for institutional marketing and client services across the United States as well as investment consultant relationship management. Before working at Sawgrass, Greco worked at Clover Capital and Fidelity Investments, where he marketed hedge funds and defined contribution plans to institutional clients. Greco holds a bachelor's degree in finance from Boston College and earned his master of business administration degree from the Boston College Carroll School of Management.