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Greg Jenkins is a managing director and head of institutional defined contribution on the North American Institutional team. He and his team are responsible for new business development and relationship management with plan sponsors and consultants. Prior to joining Invesco, Jenkins was with Morgan Stanley Investment Management, where he was responsible for institutional defined contribution relationships and consultant relations. He is a frequent speaker and thought leader on relevant topics in the retirement industry. Jenkins has over 25 years of experience in the defined contribution market and investment management industry. He holds a B.A. degree in economics from the University of Colorado and an M.B.A. from the University of Texas at Dallas. Jenkins is a chartered financial analyst (CFA) charterholder and a member of the CFA Institute. He holds the Series 3, 7, 24, 30, 63 and 79 registrations.