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Pierce Martin is a consulting actuary with United Actuarial Services, Inc., in Carmel, Indiana, where he has over a decade of experience in the multiemployer field. He is the enrolled actuary or consultant for several retirement and welfare plans, specializing in unique projects including several SFA applications. Outside of his client work, he has co-authored an article for the International Foundation *Benefits Magazine*, participated in educational webinars, and spoken at several union-sponsored events. Pierce has a B.S. degree in actuarial science from Butler University. Before joining the employee benefits field, Pierce spent a few years as a guitarist in a metal band, pursuing the dream of being both a rock star and a math wizard, but ultimately traded guitar shredding for number crunching.