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Anne-Marie Monette is director of institutional sales at RBC Capital Markets, leading their ESG sales effort. Before joining RBC, she was senior director, responsible investment at PSP Investments, where she was in charge of ESG integration and active ownership activities for public markets. Previously, Monette directed the Client Relations team at Desjardins Global Asset Management, where she served on their executive and responsible investment committees. She began her career in 1998 with Goldman Sachs and has close to 20 years of experience in the investment industry, chiefly in roles geared to customer service and portfolio management. During her career, Monette has held various functions with leading Canadian and international financial institutions, including vice president, private wealth, at Triasima Portfolio Management; director at JP Morgan Chase in New York City; and portfolio manager at the Caisse de Dépôt et Placement du Québec. She has a bachelor's degree in finance from HEC Montréal and holds the SASB FSA certification.