



Ady Sharma

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Alongside his long-standing role as a cyber insurance broker, Ady Sharma is Aon Cyber Solution's national cyber sales operations manager. Based in Toronto, Sharma focuses on assisting organizations in identifying their cyber and privacy exposures, subsequently designing risk transfer plans and negotiating favorable insurance contracts with local and international carriers. He is also responsible for ensuring the exceptional delivery of other cyber security services that Aon offers, including but not limited to cyber risk assessments and incident response planning. Sharma's expertise includes extensive experience in cyber insurance broking and product development. He is a valued resource for his Aon colleagues when completing policy wording comparisons and creating tailored risk solutions. Prior to joining Aon in 2015, Sharma served as the IR specialist at The Citco Group of Companies. He first began working in the industry in 2014. Sharma earned a bachelor of commerce degree from McGill University. He is a Registered Insurance Broker of Ontario (RIBO).