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Karen Urban is the vice president of California labor and trust funds for Kaiser Permanente (KP). She leads a team responsible for providing service to 179 Taft-Hartley accounts, representing over 714,000 members statewide. In her 20+ years at KP, Urban has been an account manager, a senior account manager, a sales manager, an area director of account management and an area vice president. She led regional KP health plan and KP care delivery cross-functional teams tasked with finding innovative and creative ways to connect clients, brokers and consultants with the doctors and facilities of KP's world-class integrated care delivery system. Urban's focus is improving business performance by building nimble, creative and innovative teams with a passion to win.