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Nick's primary responsibility is to establish strategic partnerships with consultants, brokers, and plan sponsors to support market development and sales at Capital Rx. Nick spent 12 years in various roles within the pharmacy benefit industry. Most recently, Nick worked at Mercer, managing strategy and procurement for large employer groups and health systems within the pharmacy benefit practice. Prior to Mercer, Nick worked on the Procurement and Audit team at Truveris, a pharmacy benefit consulting company, and at Medco in the retail network division. Nick holds a B.A. from Delaware Valley University.