



John Dulczak

**Founder and Chief Executive Officer
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Mr. Dulczak is the founder and chief executive officer for Labor First. He began his professional career serving multiemployer health and welfare funds. Mr. Dulczak worked as an Employee Retirement Income Security Act of 1974 (ERISA) benefit plan administrator, managing three health and welfare funds totaling over 30,000 participants for a regional third-party administrator. Prior to starting Labor First, he served as the director of union and public sector sales for the pharmacy benefit manager (PBM), OptumRx, a UnitedHealthcare company. Over that time Mr. Dulczak developed a comprehensive knowledge of the Part D prescription drug space, and he is familiar with all aspects of Medicare benefits applicable to group sponsored retiree plans. He is a *Philadelphia Business Journal* Top 40 Under 40 award winner and a SmartCEO Future 50 award winner. With over 20 years' experience in the PBM and Medicare benefits industry, Mr. Dulczak is a leader and innovator who aims to educate and aid any plan sponsors looking for assistance. He is a graduate of Richard Stockton College of New Jersey.